

**American
Computer
Technics,
Inc.**



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*Ultra-FastTrack Development
and Data Mining*



V I S Á G E

American Computer Technics, Inc.

American Computer Technics (ACTI) is the North American source for sales and support of Visage.

Based in Raleigh NC, ACTI has been in business for over ten years, servicing the multiValue database community as a Software Development and Value Added Reseller company.

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Stamina Software Pty Ltd

Stamina Software is an Application Development company based in Newcastle, NSW Australia.

Stamina have been developing 4GL tools since 1984, developing Visage since 1994 and have a strong commitment to the ongoing development and support of Visage.

Visage was released in 2001 and is being used by companies such as Lock & Key, Nilwa, BRCS, Reynolds & Reynolds, and InfoPower. It is a mature product – deployed to thousands of end users.

*Quantum Leap to
Browser-based Client*

*Rapid
Response
Interface*

*MultiValue
Foundation*

Visage.Designer

End-user Operable

Customers
Products
Units Sold

Immediate Information System

Visage.BIT

Viságe Designer Features

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Possibly even more important than that was the necessity in the previous product to predefine views. In yours I drag and drop as if it were a pivot table in Excel. This feature bore fruit in the first week of use, when we noticed a drop in sales, but couldn't find where it was coming from.

Through briefly exploring the data, dragging and dropping various views we were able to determine that it was a particular type of item and with a bit more digging found out a competitor was undercutting us on this type of product (something that the sales-people did not think was significant, but the figures told us otherwise).

Once various staff members have watched me manipulate the data with such ease, they insist they have access to the product. Well done to you and your team, definitely a revolution for us.

Marc Cohen

Managing Director



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<i>Features</i>	<i>Advantages & Benefits</i>
Drag-and-drop designer, with automatic field alignment and spacing tools.	Fast, attractive screen design. Uses concepts familiar to mainstream application developers so you can get started fast.
Viságe maintains the dictionary information, file relationships (joins), validations, filters, and other datasets.	Non-programmers can maintain the database structure quickly and easily.
Designed & Engineered for multiValue databases, Viságe supports values, sub-values, sub-sub-values – up to 100 levels deep!	Store and relate your data in logical ways. Viságe fully understands and utilizes the key benefits of a multiValue database.
Snippet technology – allows common code segments to be extracted and easily referenced. Parameters are substituted into the snippets during pre-compile.	Saves typing, encourages adherence to standards and allows multi-platform support.
Document scanning API built-in.	Extremely fast development of full-blown imaging systems.
User-defined styles (fonts, colors etc.)	Allows flexibility in the look and feel of your applications, while forcing adherence to standards where required.
Re-use Everything! Build applications using your existing files/dictionaries and subroutines.	Fast conversions from existing multiValue systems.
Powerful code-editor built-in. Uses standard mouse and keyboard editing controls.	Makes editing and compiling of programs quick and easy. No need for command line interaction.
Very little manual coding required to build an application.	You can create and maintain your applications very quickly and with limited programming skills.

Viságe Usability Features - 1

<i>Features</i>	<i>Advantages & Benefits</i>
Viságe.BIT. Data mining, data-slicing tool built for multiValue databases.	Extremely fast data extraction and cube building. Very flexible, and easy to use cube viewer.
Thin client (only Internet Explorer version 6 required).	Free client software. Zero deployment issues over Internet or Intranet.
Full use of IE6 enhancements. For instance, population of fields can be done on a field level – doesn't require a full browser screen redraw.	Browser-style interface for familiarity, but fast and responsive like a custom Windows application.
Menu shortcuts.	Fast menu navigation for new and experienced users.
Tool tips and context-sensitive help, make Viságe useful right out of the box.	Get started immediately. Less training time required.
Safety dialogs for 'Delete', 'Save' and other functions.	Aids database integrity and reduces user frustration!

Viságe.BIT – Blitzes the competition!



Wednesday, March 10, 2004

Dear Ross,

I am writing to you to commend you on your new Viságe.BIT datamining software. As you are aware we bought a competing data-mining product about 6 months ago. While very excited about what we could achieve with this product your new offering has caused us to abandon our considerable investment in the previous product.

Of particular note, in the previous product a complete rebuild which is necessary when we realign salesman territories or product classifications took over 2 days to complete, yours takes under 10 minutes for our 2 million transactions (a claim I did not believe until I reseeded the data and watched for myself). We now rebuild everyday.

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Viságe Usability Features - 2

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We have recently undertaken the design and development of a new international Travel booking system which will be known as "GONE TROPPO". I can say without any hesitation, that without Visage we might still be scratching our heads trying to determine which platform and which development methodology we should adopt and learn. I am sure that our German, English and South African distributors will be well pleased with the end results and finally we might have a product we can take to the USA.

Viságe has proven to be a panacea.

Whilst our original budget was 15 months for our team to complete our project, after 4 weeks of development, we are now 3 months ahead of schedule. The prototyping capabilities and ease of use of Viságe are second to none. The leveraging of our existing multi-dimensional database skills has been a blessing and will be subsequently enhanced as we integrate our new Java skilled staff.

We have now progressed substantially in our knowledge, understanding and use of Viságe and I guess in many regards are just coming to grips with how capable and comprehensive Viságe really is. Bearing this in mind, I believe that we are now nearing the time for a more advanced level of training, that can enable us to fully utilize Viságe and to maximize productivity in general.

Ross, you and the guys at Stamina have done a great job. As computer industry professionals, you have developed a truly professional product. We wish you every success with Viságe and would be pleased to assist in any way possible. Keep up the good work.

Kindest regards,

Brendan Boyle
Banana Computer Systems

<i>Features</i>	<i>Advantages & Benefits</i>
Designed for keyboard and/or mouse users, with accelerator keys and choice between <Enter> or <Tab> between fields.	Green-screen users can adapt quickly to Viságe. Data-entry is as fast as dumb-terminal applications, but with benefits of GUI look, feel and functionality with more relevant use of screen real estate.
Standard Windows / Browser controls: text / memo boxes, combo boxes, check boxes, radio buttons etc.	Instantly recognizable interface for Windows users. Intuitive, easy-to-use, less training required.
Zooming / Drill-down ability.	Intuitive and fast access to related data.
Entity and User security profiles. User authorization may be tied to standard Windows security authorization.	Easily maintain system access and security. The user only sees the processes that he/she has access to, avoiding confusion.
Export any table to Excel. Viságe Always Lets Users Excel	Seamless integration between multiValue data and mainstream data analysis tool. Easily sort, filter and chart your data in Excel.

Viságe System Features

<i>Features</i>	<i>Advantages & Benefits</i>
Non-persistent connections. A connection to the database is only formed when data is being read or written.	Saves you money on database licenses.
Database record locking ... without persistence! YES WE CAN!	This is rare to find in a web-enabled application, but ensures data integrity and security in a multi-user environment. Record locking is the industry standard for secure mv database application development and end uses.
Integrated Help Building System, optimized for Internet delivery.	No need to purchase 3 rd party product to build help systems.
Screen generator, report writer and BIT cube are all part of one consistent product.	There is a common design interface, common licensing, and one vendor for support.
Built using today's technologies with ongoing R&D, building on future technologies such as XAML and Avalon, key technology pillars of "Longhorn", due for release in 2005/6.	Utilizing the latest advances in technology, your Viságe system will maintain pace with the emerging technologies and be viable and supportable for years of product life.
Any Viságe function (subroutine) can be turned into a web service.	Fast, easy development of web services using BASIC code and integrated to your multiValued database.
Scalable. Use multiple web servers, multiple database servers, pooled database server connections.	Excellent performance on small or large scale systems.

Viságe – What will *your* customers be saying?

Ross,

You guys have been an amazing support for me, something I have not experienced in this industry very often and I would be happy to provide a testimonial for you at any time.

Best Regards
Sandy Barrett
BRCS

Hi Ross,

This is Peter now and have I got a complaint. This rotten Viságe is so easy that even Brendan can use it and I get left on the outer!!!!!!!

Hi Ross and all at Stamina,

This email is simply to say thank you.

My background is Computer Science and Accounting. I started my career as an Arthur Andersen consultant and have spent nearly 30 years as a computer consultant and software developer. By example, we have been the software and technology supplier to the Australian Computer Society for the past 12 years. Needless to say, I have been around the block a few times and seen what the industry has had to offer and how it has addressed the complex task of providing effective development platforms / environments and productivity tools. The ease of use and end result presentation of Viságe is simply stunning. The backend message engine technology is exactly what we were looking for, for a truly Internet enabled environment.

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